

## **Community Created GroundWork Monitor Japanese Generally Released to Address Growing Market Demand**

Partners FUJITSU SSL and Praesentia leverage GroundWork's open source amalgamation strategy to provide localized product, sales, and support

**SAN FRANCISCO, CA** — November 18, 2008—GroundWork Open Source, Inc. ([www.groundworkopensource.com](http://www.groundworkopensource.com)), the leader in commercial open source systems and network management software, today announced that GroundWork Monitor Community and Professional Edition will be generally available to Japanese customers. The package incorporates a localized user interface, complete Japanese language documentation, the Japanese language version of Nagios, and is available with local support in Japan.

“GroundWork is excited by this development,” said Dave Lilly, Founder and CEO of GroundWork Open Source. “The ease with which Praesentia was able to complete the localization of GroundWork Monitor is further testament to the openness and flexibility of our product. The market potential of a fully localized free open source product was key to attracting Praesentia to do the localization work. Praesentia has world class monitoring expertise, ensuring that our Japanese language editions provide technically accurate localization, not just translation of the user interface. Praesentia will also provide responsive, local language support for the Japanese market, as well.”

GroundWork combines industry leading open source projects to create fully supported systems and network monitoring and management software. Over a dozen open source monitoring projects, including Nagios, RRDTOOL, SNMPTT, and MySQL are integrated to form the core of GroundWork's product line. The result is a solution that is extensible, highly scalable, and has an unprecedented depth and breadth of coverage. Because of this approach constituent parts of the solution can be swapped for country-specific versions, such as the Japanese version of Nagios.

GroundWork's English language-based commercial software is already in use by major Japanese companies, including major finance company, electric power company, IT vendor, and media related company. GroundWork Monitor Japanese will be sold and supported by existing partners Fujitsu SSL and Praesentia. The code base of the software is not different than the English language edition which ensures a consistent experience regardless of language.

“A localized version of GroundWork Monitor is eagerly awaited by the Japanese market. We have seen significant interest from our installed base in the new version of the software,” said Kunio Ieda, Managing Director of FUJITSU SSL. “The translation of the documentation and user interface will make the solution easier to use in Japan, and even those who are currently using GroundWork Monitor will be able to see benefits when it comes to support issues.”

"Praesentia is proud to build upon a successful open source solution - such as GroundWork Monitor. GroundWork's products, solutions and licenses provide us with an easy development environment. With GroundWork's generous support, we have successfully completed the GroundWork Monitor Japanese version development which will address our current market demand." Shinji Hirose, CEO, Praesentia.

GroundWork Monitor Japanese Now Available

For more information about GroundWork Monitor Community Edition or Professional, please visit: <http://www.praesentia.co.jp/groundwork/products/index.html>

For screenshots of the Japanese translation please visit:

[http://www.praesentia.co.jp/groundwork/products/pro-screenshots\\_j.html](http://www.praesentia.co.jp/groundwork/products/pro-screenshots_j.html)

### **About FUJITSU SSL** □

Solution provider FUJITSU SSL is a member of the Fujitsu Group with business development focusing on computer systems development from basic software to application systems. The company was certified as a systems integrator in 1990, and also was qualified as ISO9001, and is now providing even higher quality computer software and system construction services. With the emphasis on its fortes in system integration, such as CRM, EAI, data warehouses, and Security, FUJITSU SSL provides solutions useful to clients in a multitude of industries, including distribution, manufacturing and communications. ([www.ssl.fujitsu.com](http://www.ssl.fujitsu.com)).

### **About Praesentia**

Praesentia is an IT solution provider specializing in software development services such as open source, web or database technologies and also provides IT management best practice consulting. Praesentia introduces outstanding Open Source Software (OSS) project technologies to the Japanese market, creates new ways to use OSS products and recommends how OSS products can be used to meet customer needs. Also, as an agent of GroundWork Open Source in Japan, Praesentia is promoting GroundWork Monitor products to the Japanese market and provides support services to GroundWork customers, partners and resellers. ([www.praesentia.co.jp](http://www.praesentia.co.jp))

### **About GroundWork**

San Francisco-based GroundWork Open Source, Inc.

(<http://www.groundworkopensource.com>) is the market leader in commercial open source network and systems management software, delivering enterprise-class network, system and application management solutions at a fraction of the cost of proprietary solutions.

GroundWork's best of breed approach gives customers the flexibility to use diverse open source and proprietary technologies together under a unified interface, allowing users to leverage the advantages of open source while simultaneously preserving existing investments in legacy management tools. GroundWork's solutions are in use at organizations like Academy of Motion Picture Arts and Sciences, AOL, Genworth Financial, SAIC, Seton Hall University, Siemens, and World Bank.

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